

**REPLIES TO QUESTIONS / QUERIES RAISED BY PROSPECTIVE BIDDERS DURING PRE-BID MEETING HELD FOR
SSWMB-NIT-4 FOR 'FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR DMC (MALIR), DMC (WEST) &
DISTRICT COUNCIL KARACHI – PAKISTAN' – INTERNATIONAL COMPETITIVE BIDDING' ON 12 JANUARY 2017.**

S. No	Section	Question (Query)	Question	Answer
Name of Firm: Hangzhou Jinjiang Group				
1	2.8 c	This staff shall also be entitled for 25% (Twenty Five Percent) derailment allowance on their running basic pay as incentive.	Who shall pay 25% incentive bidder or PA?	Contractor (successful bidder) shall pay 25% incentive.
2	2.8 f	The contractor/bidder will pay 25% (Twenty Five Percent) detailment allowance on their running basic pay, as incentive, directly to the workforce provided to the contractor on the basis of their performance.	What is standard basic salary in WMC?	Basic pay of employees including sanitary workers is as per Basic Pay Scales (BPS) as prescribed by the government from time to time. Current BPS are available on Government Finance Department's website and can also be got from Finance department of SSWMB
3	2.8 j	Casual Leave as admissible under the Sindh Local Council Leave Rules will be granted to the individuals on the request in writing by any individual workforce. Details of the same shall be provided to the. procuring agency in writing	How many leave days in one year according to Sindh Local Council rules ?	25 days per year
4	2.8 k	The contractor/bidder shall pay one honorarium of Rs.1,500/- to the individual of workforce of grade 01 & 02 of service cadre of Sanitary Workers, Muqaddams and Motor Coolies and one honorarium of Rs.2,000/- to the individual workforce of grade 05 to 07 of service cadre i.e. Drivers and Heavy Drivers. The honorarium is to be paid on the occasion of Eid-ul-Azha.	What About Eid Ul Qurban And Christian Workers?	The honorarium on Eid-ul-Azha (Eid ul Qurban) is to be paid to all Sanitary Workers, Muqaddams, Motor Coolies, Drivers and Heavy Drivers irrespective of religion.
5	2.8 p	The contractor must account for the costs incurred on the benefits and allowances of the workforce provided to the contractor in their financial proposal/bid cost in the manner described under the contract document or as decided by the Procuring agency before the final agreement.	What Benefit And Allowance?	25% (Twenty Five Percent) incentive / derailment allowance on their running basic pay to employees, honorarium on Eid-ul-Azha, uniform etc.

6		The contractor shall recruit and provide staff and workers in addition to the workforce of DMC Malir, to fulfill the requirements to take up the scope of work satisfactory as mentioned in the contract/RFP Document.	What Kind Of Staff And Workers Any Position Recommend Any Standard?	This means any additional staff, if required, over and above the staff provided to the contractor from DMC employees.
7	2.10	Utilization of Existing Facilities i.e. Workshop, Offices of DMC Malir	Existing Facilities Are Must Or Optional If Must How The Rent Will Be Calculated?	Utilization of Existing Facilities i.e. Workshop, Offices of DMC is optional. If utilized then rent shall be mutually decided taking into consideration market rates.
8		Associated with scope and performance of work, management and operational cost, remuneration for staff monitoring system and other incidental charges business taxes, income tax, local & provincial taxes, professional taxes, duties, fees, that may be levied according to the laws and regulation in being prior to the closing date of submission of proposal and taxes and fees on the equipment, and machinery required and on services performed under this contract. Nothing in the contract shall relieve the contractor/bidder from his responsibilities to pay taxes that may be levied on the profit made to him in respect to contract.	What Is The Individual Percentage of Taxes?	Rates of Income Tax, Sales / Services Tax and various duties are variable from time to time. Bidders are advised to seek professional advice from their Tax Consultant.
9		For the conversion of total bid amount and the amount of the each item of work & services given in BOQ, the rate of exchange shall be the exchange rate declared/notified by State Bank of Pakistan prevailing 28 (Twenty Eight) days before the date of opening of the bid specified in bidding document.	What Does It Mean?	This is very simple. Conversion rate between PKR and US\$ shall be calculated at the exchange rate declared/notified by State Bank of Pakistan prevailing 28 (Twenty Eight) days before the date of opening of the bid specified in bidding document.
10	2.32	If bidder participated in more than one bid.	It Is Possible We Apply For Malir And West Zone Tender On Same Time Will Be Awarded If Qualify At The Same Time	A bidder can participate for both zones but separate bids for each zone. But no bidder can submit alternate bids for the same zone.

11	2.43	Retention Money. Retention money shall be deducted from contractor's running performance bill at the rate of 5% (Five Percent) of monthly bill amount. The retention money shall be released in the currency in which it is deducted (Pak Rupees) after 12th (Twelve) running bill payments of the contractor for the work successfully executed for last twelve month. The amount due to the contractor in respect of retention money shall be released (within 60 days after end of twelve months contract period) after deduction of such amount as are required to be recovered on account of default of contractor in performing his functions, if any, under this contract.	Please Elaborate More On Retention Money?	Retention money has the same meaning as assigned to it under Sindh Public Procurement Rules 2010. The applicant is advised to seek advice of an expert who could guide them on Pakistani laws and SPPRA Rules 2010.
12	2.30	Evaluation Criteria Number of Similar assignment /work completed by contractor during last five years MARK 5 ; Value of Similar Assignment/works MARK 10 ; Value and Numbers of appropriate Solid Waste Machinery owned by the company MARK 10 ; Net worth (Financial) of the contractor including bank financing not less than one billion rupees. MARK 10	What Do Mean By Net worth? Capital? Revenue?	Net worth means Assets minus liabilities. For further details the applicant is advised to seek advice of an expert who could guide them on Pakistani laws as well as international accounting laws.
13	2.38	Stamp Duty The formal Agreement between the client (Procuring Agency) and the successful bidder shall be duly stamped at rate of 0.35% (or as applicable at the time of award of the contract) of sanctioned price (for one year) and as stated in Letter of Acceptance. The successful bidder shall be responsible for payment of stamp duty.	It Is Paid One Time Or Every Year?	It is one time duty to be paid at the time of Agreement.
14	5.14 c	Construct, manage and operate a construction demolition/building material and debris yard at appropriate place within the same area where demolition material and debris shall be dumped	What Are The TOR Construction	This point refers to 'Construction Waste / Debris'

15	7.6;	Duties and Taxes All of the taxes, duties, fees, and other contractual costs regarding the signing of the contract shall be borne by the contractor	What Is The Percentage Of Contractual Cost?	Please refer to Waste Characterization Studies of Karachi carried from time to time. But as advised in the bidding document, the bidder, instead of relying solely on the available data, should carry out his own survey / study to find out facts / data before submission of bid.
16		CVs of management team.	Regarding CVs, whether we need to provide CVs for all staff as it is mentioned as it is mentioned in the RFP. If we provide CVs of Chinese staff, is it necessary that they have to be in Pakistan for field work? You have demanded hundreds of CVs.	CVs of management team are required just to have an idea about managerial capacity of the bidder. They don't need to be physically present in Pakistan.
17		Net worth	What documents need to be Provided to show so called net Worth? Capital confirmation Letter? Bank credibility? Financial report? If financial Report, for how long time?	Any or all documents which could show the net worth of the company as per accepted accounting rules.
18		Company or JV assets	While presenting assets can we Provide list of equipment with Details of no. and price? can be Collective or separate?	In case of JV, details of individual companies forming the consortium / JV. Please make sure to nominate a lead firm who would be overall responsible for the contract and its obligations.
19		Applying for both zones with same JV		No problem provided all other conditions are fulfilled.

Name of Firm: Waste Busters				
20			Definition of Open Space needs clarification.	Open space includes grounds or open plots. This is to ensure that garbage is not thrown on these spots and these are regularly cleaned.
21	Page 17:		Page 17 states that no alteration will be allowed. If so how contractor will establish proper workshop for repair and maintenance.	Alteration is allowed only with prior approval. No commercial activity or usage is permitted.
22			What will happen with backlog waste?	Backlog waste shall be dealt separately. SSWMB and DMC concerned shall try to clear all garbage backlogs before start of the work by the contractor.
23	Page 66		It mentions that organic and inorganic MSW is to be collected in different colored bags, litterbins and containers as the case may be. Can we highlight areas where separate collection of organic and inorganic waste has to be carried out?	Yes. This exercise could also be carried out jointly.
24	Page: 77:		The required number of bigger mechanical sweeper is given which is 8 Nos. However, small mechanical sweeper has also been mentioned but without required quantity.	All machinery and equipment mentioned in the RFP document is a suggestion and not binding on the contractor. RFP clearly mentions that the bidder should come up with his own proposal based on his own experience and assessment. Any suggestions and even out of box solutions are welcome as long as these are practical, feasible and suitable to achieve the targets and ultimate goal of keeping the city clean.

25	Page 79:		<p>It indicates that 2061 Tons Per day MSW generation of DMC West will be collected with 83 numbers of collection vehicles. We need to know that the waste generation of 2061 tons per day will be for the first year or it will remain same throughout the contract period. Ideally speaking waste generation should be calculated for each year starting from 2017 to 2023 depending on population growth and increase in Waste Generation Rate.</p>	<p>Yes. As stated repeatedly the figures given in RFP are based on available data, which may or may not be authentic. Please refer to Waste Characterization Studies of Karachi carried from time to time as well as waste projection estimates. But as advised in the bidding document, the bidder, instead of relying solely on the available data, should carry out his own survey / study to find out facts / data including projected waste generation rate / composition etc. before submission of bid.</p>
26	Page 84		<p>Indicates required volume of garbage containers which is 6.6 M₃, 10 M₃, 12 M₃ and 16 M₃. The document indicates that most of the areas in DMC west are low to middle income and congested. Are containers of these sizes are appropriate for such areas or we should consider 0.8 and 5 cu. m containers.</p>	<p>As stated again and again that the machinery or equipment mentioned in the RFP document is a suggestion and not binding on the contractor. RFP clearly mentions that the bidder should come up with his own proposal based on his own experience, ground check and his assessment. Any proposals, suggestions and even out of box solutions are welcome as long as these are practical, feasible and suitable to achieve the targets and ultimate goal of keeping the city clean.</p>
27	Page: 85,		<p>Indicates use of arm roll trucks with container having volumetric capacity of 5, 7 and 10 cu. m. Required number of</p>	<p>As responded in column above.</p>

			<p>armrolls is 50. This means in DMC Karachi we are going to implement an obsolete waste collection system. In comparison, we have waste collection system depending predominantly on compactor trucks with 0.8 cu. m capacity containers. Small containers have less feeding area (catchment area) which makes it convenient for workers and general public to fill it. In case of large containers such as 7, 10, 16 cu. m the feeding area becomes too large to get it filled by the workers and public.</p>	
28	Page: 86		<p>indicates the following: “GTS for DMC West and Locations.</p> <ul style="list-style-type: none"> a. Orangi Area, Gondpass Landfill site or as designated by Procuring Agency. b. Baldia Area, Gondpass Landfill site or as designated by procuring agency. c. Kemari Area, Gondpass Landfill site or as designated by procuring agency. d. SITE Area GTS is at Pak Colony & Qasba Colony or as designated by procuring agency 	<p>Yes but change in use of any GTS has to be mutually agreed between both parties. This is important to distribute workload on GTS and not to overload only easily accessible GTS.</p>

29	Page 90:		<p>If appropriate it should be the discretion of the contractor to use facility of his own choice according to the haulage distances.</p> <p>Mentions that containers may be of hook and lifting type or may be bucket type with proper tipping arrangements, which are then emptied at by compaction container type compactor vehicles and then again placed at the location. Here it seems that discretion is with the contractor to use collection vehicles of his own choice but at other places at the document the client has mentioned the type and number of vehicles to be used by the contractor. This seems contradictory and needs clarification.</p>	<p>Not a big issue but change in use of any GTS has to be mutually agreed between both parties. This is important to distribute workload on GTS and not to overload only easily accessible GTS.</p>
30			<p>The document has used terminology like bucket and container. For the purpose of understanding we need to know the difference between these two terminologies.</p>	<p>Bucket is easily moldable basket type container whereas container is relatively fixed shape container.</p>
31	Page 96:		<p>Table given indicates waste generation as 2061 tons per day which requires 83 vehicles. These figures cannot remain</p>	<p>Repeatedly responded in above columns. All data is suggestive and bidder has to carry out his own study to find out data acceptable to him.</p>

			constant throughout seven years. Need to have clarification on it.	
32	Page 96:		Indicate that 5 mechanical washing vehicles are required for 600 kilometers of roads to be washed every year. The road length per day comes out to be 1.65 kilometers with 5 vehicles. This needs to be clarified.	Question is ambiguous and needs to be clarified. Any bidder needing clarification is welcome to personally contact Director Front End or undersigned clarification.
33	Page: 124:		Gives detail about price list and BOQ. For waste collection quantity per year is given. Will contractor bid for one year or seven years? Similarly other BOQs are also for one year. As far as bins and containers are concerned quantities have been mentioned but there is no indication whether for one year or contract period.	The contract is for seven years but the bid and its evaluation of rates is based on one year. It is also mentioned in the RFP and clarified here that at the end of year a mini renewal work order shall be issued. Any addendum to the agreement is also possible with mutual consent but with no change in the rates.

Name of Firm: Al Khalid Associations

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Regarding taxes SSWMB still need to clarify that the prices quoted by contractor should be inclusive of taxes or Exclusive?? Please clarify this point prior to submission of proposal

It is clarified that the bidder has to submit the bid inclusive of all taxes but must give breakdown of the bid for each component of the BoQ as under:

S. No.	Item/work	Base Rate	Income Tax	Sales Tax	Total
Total					

It is further clarified that:

1. Financial Comparison of Bids shall be on the basis of Total of Base Rate quoted for one year and NEITHER ON THE BASIS OF INDIVIDUAL ITEM RATE NOR ON THE BASIS OF TOTAL RATES QUOTED INCLUSIVE OF TAXES. THIS IS BECAUSE DIFFERENT ITEMS OF THIS TENDER MIGHT HAVE DIFFERENT TAX RATES. MOREOVER DIFFERENT FIRMS HAVE DIFFERENT UNDERSTANDING OF TAX RATES + TAX RATES ARE DIFFERENT FOR RESIDENT 7 NON-RESIDENT FIRMS.
2. IT IS ALSO CLARIFIED THAT THIS IS ITEM RATE CONTRACT AND PAYMENT SHALL BE MADE ON THE BASIS OF INDIVIDUAL COMPONENT OF THE WORK / SERVICE AND **NOT** ON PER TON BASIS ONLY.

35			<p>BID SECURITY BASIS: Kindly clarify if the bid security is made taking into account including taxes that is Income tax and Sales tax or excluding. Since rate of taxes shall vary for different bidders therefor it suggested to allow the bidders to prepare bid security excluding taxes on the base price.</p>	<p>BID SECURITY is to be submitted by calculating total Quoted Rate inclusive of all taxes.</p>
36			<p>Secondly the Base Price as mentioned in the tender documents is excluding taxes does it also means after discount regarding cost of existing work force.</p>	<p>Yes. Base Price means net rate offered without consideration of any taxes and also after considering discount on the basis of ONLY that work force whose salaries shall be paid by the Procuring Agency.</p>
37			<p>BID SECURITY PERCENTAGE: We would like to point out that the bid security in the previous 4 FRP tenders was 1% of the bid amount. But this time the requirement is 5% of the Bid Amount. This is very heavy ask on tenders of such big magnitude. It is also unfair and unjust for the current bidders. It is sincerely requested to kindly lower the bid security percentage and bring it at par with the previous tenders.</p>	<p>This high rate of Bid Security has been kept to discourage dummy firms / companies without sound financial health.</p>

Name of Firm: EY Ford Rhodes

38	2.8	<p>Utilization of existing workforce on SWM of DMC Malir (mandatory) It is mandatory upon the contractor/ bidder to utilize the transferred staff out of the existing SWM workforce of DMC Malir under this contract. The purpose must include the utilization plan for existing workforce. Zone wise detailed of staff, their grade wise salaries and cadre of service are given in Annexures. However, it should be clear that around 500 sanitary workers/ motor coolies (plus minus 10%) shall be transferred on detailment basis to the contractor. The approximate salary paid to them by DMC (Malir) would be around Pak Rs. 130 million (Gross Salary). The bidder must keep this in mind and must separately give a proportionate discount in the bid offered by him.</p>	<p>What are the legal implication and who is responsible for the salaries and benefits of the transferred staff in the following events: The transferred employee from SWM are non- cooperative with the bidder e.g. in the event of "Go Slow movement", If an employee or group of employee transferred employees from SWM are preventing the contractor to discharge his obligations under the contract. If transferred employees from SWM are performing poorly. Is there a trade union of the SWM transferred staff that will continue operate under the bidder.</p>	<p>1) The salaries of 500 sanitary workers / motor coolies (plus minus 10%) in case of DMC Malir, who shall be detailed to work with the contractor, shall be paid by the Procuring Agency. However PAY OF ADDITIONAL STAFF of Sanitation Department of DMC (Malir or West, as the case may be) e.g. sanitary workers / motor coolies over and above the number mentioned in Bidding document, Drivers, Field Supervisory Staff such as Muccadams, Sanitary Inspectors etc. as well as office administrative staff like Pay Sheet Clerks, Office Superintendents etc whose services shall be transferred to SSWMB for the scheme shall be responsibility of the contractor. The events mentioned in the comments shall be dealt as per law of the land and as explained in the RFP documents. 2) Trade Union activities are permit able as per relevant law.</p>
39	2.15 XV	<p>The financial proposal shall include all cost. Associated with scope and performance of work, management and operational cost, remuneration for staff monitoring system and other incidental charges business tax, income tax, local and provincial taxes, professional taxes, duties, fees, that may levied according to the laws and regulation in being prior to the closing date of submission of proposal and taxes and fees on the equipment, and machinery required and on services performed under this contract. Nothing in the contract shall relieve the contractor/</p>	<p>What happens in the event if there an adverse change in tax laws after the contract commences.</p>	<p>1) All taxes shall be payable by the contractor as per the rates prevailing at the time of claim / payment.</p>

		bidder from his responsibilities to pay taxes that may be levied on the profit to him in respect to contract.		
40	2.16/ Appendix- G	<p>Currency Unit of Offers and Payments. / Appendix-G (Estimated Progress Payments)</p> <p>The bidder shall quote the bid price for each work, item (Services) and the total bid amount in US Dollar (\$). Bidder's estimate of the value of work which would be executed by him during each of the periods stated below, based on his Programmed of the Works and the Rates in the Bill of Quantities, expressed in thousands of Pakistani Rupees.</p>	<p>1. There is contradiction between clause 2.16 and Appendix-G. Clause 2.16 requires Bid price to be in US Dollar. However, based on Appendix G Bid Price is value of work estimated for 1st Quarter to 9th Quarter in Currency PKR. Please explain whether bid price will be in PKR or US Dollar.</p> <p>2. Further, the contract period is 7 years, however based on Appendix G Bid Price is value of work estimated for 1st Quarter to 9th Quarter. Please explain whether cost details in the Bid price would be based on 7years or 1st Quarter to 9th Quarter.</p>	<p>1. Bid is to be submitted in US Dollar. Any amount in PKR needs to be converted in US Dollar as per conversion rates described in RFP.</p> <p>2. Bid / rates are to be submitted in the form given at 7.23 and not in Appendix G. The bidder may bifurcate the column of OFFERED UNIT PRICE into 3 sub-columns to provide a. Base Rate b. Income Tax & c. Sales Tax. This amended 7.23 Table is also available on SSWMB website.</p>
41	2.26	PEC Registration	This is a time consuming process and perhaps proof of submission of application to PEC can be used as a substitute	This is a service contract hence registration with PEC is not mandatory.
42	2.36/2.42	<p>Performance Security/Return of Performance Security.</p> <p>The successful bidder shall furnish to the procuring agency a Performance Security in the form of demand draft / pay order or bank guarantee from any scheduled bank of Pakistan, and the amount stipulated in the bidding data and the Conditions of Contract within a period of 28 days after the receipt of Letter of Acceptance, but 07 days prior to expiry date of bid security. The performance security of the contractor shall be returned after 06 (six) months (defect liability period) of completion and expiry of the contract period, upon determination that the obligation under the contract have been duly fulfilled in accordance with the provisions of contract document and agreement and the contractor has no liability to the procuring agency due to this contract.</p>	How is Defect Liability Period defined?	Defect liability has been clearly explained in the relevant sections. For understanding Defect liability shall be determined after 06 (six) months of completion and expiry of the contract period, that the obligation under the contract have been duly fulfilled in accordance with the provisions of contract document and agreement and the contractor has no liability to the procuring agency due to this contract.

43	2.30	<p>Evaluation Criteria Criteria, sub-criteria and point system for evaluation of technical proposal are as under:</p>	<p>1. Company Profile 1.1 Number of Similar assignment /work completed by contractor during last five years.</p>	<p>1. 1.1. Only number of SWM assignments shall be considered but these need to be of reasonably good size worth consideration by the Procurement Committee. 2) a) Please refer to point 1.2 of Evaluation Criteria which clearly mentions Value of similar Assignment/ Works as one of the sub-criteria. b) There is no minimum MSW Generation Per Day required but as stated earlier it has to be of reasonably good size worth consideration by the Procurement Committee. 3) Based on documents provided by the bidder.</p>																																																						
		<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 5%;">1</th> <th style="width: 85%;">Company Profile</th> <th style="width: 10%;">Marks</th> </tr> </thead> <tbody> <tr> <td>1.1</td> <td>Number of similar assignment/ Works completed by contractor during last five years</td> <td style="text-align: center;">5</td> </tr> <tr> <td>1.2</td> <td>Value of similar Assignment/ Works</td> <td style="text-align: center;">10</td> </tr> <tr> <td>1.3</td> <td>Value and numbers of appropriate solid Waste Machinery owned by company.</td> <td style="text-align: center;">10</td> </tr> <tr> <td>1.4</td> <td>Organization Structure/ Relevant Experience of the firm.</td> <td style="text-align: center;">5</td> </tr> <tr> <td>1.5</td> <td>Networth (Financial) of the contractor including bank financing not less than one billion rupees</td> <td style="text-align: center;">10</td> </tr> <tr> <td colspan="2" style="text-align: right;">Sub Total</td> <td style="text-align: center;">40</td> </tr> <tr> <th>2</th> <th>Technical/ operational approach & Methodology</th> <th>Marks</th> </tr> <tr> <td>2.1</td> <td>Approach & Methodology for the works & services.</td> <td style="text-align: center;">10</td> </tr> <tr> <td>2.2</td> <td>Responsiveness to RFP</td> <td style="text-align: center;">10</td> </tr> <tr> <td>2.3</td> <td>Goal oriented work Plan</td> <td style="text-align: center;">15</td> </tr> <tr> <td colspan="2" style="text-align: right;">Sub Total</td> <td style="text-align: center;">35</td> </tr> <tr> <th>3</th> <th>Technical / Operational & Operational Team</th> <th>Marks</th> </tr> <tr> <td>3.1</td> <td>Educational & Qualification</td> <td style="text-align: center;">10</td> </tr> <tr> <td>3.2</td> <td>Relevant Background</td> <td style="text-align: center;">10</td> </tr> <tr> <td>3.3</td> <td>Time expend with the contractor</td> <td style="text-align: center;">5</td> </tr> <tr> <td colspan="2" style="text-align: right;">Sub total</td> <td style="text-align: center;">25</td> </tr> <tr> <td colspan="2" style="text-align: right;">Grand Total</td> <td style="text-align: center;">100</td> </tr> </tbody> </table>	1	Company Profile	Marks	1.1	Number of similar assignment/ Works completed by contractor during last five years	5	1.2	Value of similar Assignment/ Works	10	1.3	Value and numbers of appropriate solid Waste Machinery owned by company.	10	1.4	Organization Structure/ Relevant Experience of the firm.	5	1.5	Networth (Financial) of the contractor including bank financing not less than one billion rupees	10	Sub Total		40	2	Technical/ operational approach & Methodology	Marks	2.1	Approach & Methodology for the works & services.	10	2.2	Responsiveness to RFP	10	2.3	Goal oriented work Plan	15	Sub Total		35	3	Technical / Operational & Operational Team	Marks	3.1	Educational & Qualification	10	3.2	Relevant Background	10	3.3	Time expend with the contractor	5	Sub total		25	Grand Total		100	<p>1) Does the number of similar assignment/work completed criteria, include only projects which involve waste collection services as per scope of services or does the similar assignment criteria also include MSW Generation Per Day (Ton) under each project carried out by the bidder also matter ? 2) The MSW Generation Per Day (Ton) for DMC west Karachi and Malir can't is 2061 and 563 respectively. a) In this regard, does a similar assignment refer to MSW collection of around 2061 tons and 563 tons under a single project only? Can a bidder pass this criteria if his MSW collection exceeds 2061 tons and 563 tons when undertaken multiple projects at the same time. b) What is the minimum MSW Generation Per Day (Ton) per project required for a company to pass this criteria assuming the bidder has multiple small projects at the same time. 3) Please explain how marks are allocated out of a total of 5.</p>	<p>1.2 1) Although there is no minimum contract value, it has to at least half the value of the current contract in order to gain marks on that point.</p>
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			<p>1) What is the minimum USD contract value for a single project required for bidder to be eligible? 2) How are marks allocated from a scale of 1 to 10 to USD contract value? Are there different thresholds for contract value? What is the threshold USD contract value which indicates 10 marks. 3) What is the number of projects carried out of minimum USD contract value for the bidder to be eligible? 4) Please explain how marks are allocated out of a total of 10.</p> <p>1.4 Organization Structure/Relevant Experience of the firm 1) What is the minimum number of years required as experience for a foreign firm? 2) Please explain how marks are allocated out of a total of 5.</p> <p>1.5 Networth (Financial) of the contractor including bank financing not less than one billion rupees 1) Once the minimum requirement of one billion rupees is met, then how will marks be given from the scale of one to ten? Are scoring from 1 to 10 assigned to thresholds? 2) On the basis of which document would SWM assess the Networth of the contractor?</p>	<p>2) Marks shall be allocated based on the basis of documents submitted by the bidders. All important variables of the contract and NOT only the value of the contract shall be basis for award of the contract.</p> <p>Any bidder who obtains minimum qualifying marks shall be declared qualified and his financial bid shall be opened and considered for the award of the contract based on his Financial Proposal.</p> <p>1.4 & 1.5</p> <p>As explained above any bidder who obtains minimum-qualifying marks shall be declared qualified and his financial bid shall be opened and considered for the award of the contract based on his Financial Proposal.</p>
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			<p>3. Technical/Operational & Operational Team</p> <p>3.1 Education & Qualification</p> <p>1) Please identify the relevant designations/positions along with required expertise pertaining to Technical/Operational team.</p> <p>3) Does the designation/positions refer to those mentioned in 5.5-O (Proposed Managerial and operational staff requirement)</p> <p>4) Please explain how marks are allocated out of a total of 10.</p> <p>3.2 Time expend with the contractor</p> <p>1) Is there a minimum requirement for team members to expend a certain time with the contractor?</p> <p>2) Please explain how marks are allocated out of a total of 5.</p>	<p>3.</p> <p>Marks shall be allocated based on the basis of documents submitted by the bidders. All important variables of the contract and NOT one factor shall be basis for award of the contract. Regarding qualification, these have to be in the relevant field e.g. Public Health, Environmental Science, Environmental Engineering etc and NOT Botany or space science.</p> <p>Once again clarified that any bidder who obtains minimum qualifying marks shall be declared qualified and his financial bid shall be opened and considered for the award of the contract based on his Financial Proposal.</p>
44	2.39	<p>General Performance of the bidders</p> <p>Procuring agency may in case of consistent poor performance of the contractor and his failure to remedy the underperforming contract may take such action as may be deemed appropriate under the circumstances of the case including rescinding the contract and/or black listing of such contractor and debarring him from participation in future bidding process.</p>	<p>Who will be responsible for assessing the Performance of the bidders? As per good practice independent third party consultants assess the performance of the bidders.</p>	<p>This could be considered at a later stage with mutual consent.</p>
45	2.43	<p>Retention Money</p> <p>Retention money shall be deducted from contractor's running performance bill at the rate of 5% (Five Percent) of monthly bill amount. The retention money shall be released in the currency in which it is deducted (Pak Rupees) after 12th (Twelve) running bill payments of the contractor for the work successfully executed for last twelve month. The</p>	<p>Considering performance security has been obtained, SWM may consider waiving of this requirement.</p>	<p>No. This is applicable to all Front-end contracts of SSWMB in Karachi.</p>

		amount due to the contractor in respect of retention money shall be released (within 60 days after end of twelve months contract period) after deduction of such amount as are required to be recovered on account of default of contractor in performing his functions, if any, under this contract.		
46	2.46	Inspection of Work & Services performed by the contractor Representative of procuring agency shall inspect the work and services performed by the contractor under the contract and any deficiencies of work and services shall be notified in writing giving warning letter to the contractor. If the contractor does not recover/remove the deficiencies indicated, a penalty as per penalty clauses shall be imposed.	Will the Representative of procuring agency be employees of SWM or a third party? In case of employees, which employees will be given the responsibility of the task?	Any responsible officer of SSWMB could be assigned this task at the discretion of the Procuring Agency.
47	2.50-9	Bidding Data- Bid Security Bid security equal to 5% of total Bid amount (calculated for one year) will be attached with financial proposal in the form of Pay order, Demand Draft or Bank Guarantee in favour of SSWMB. The bid security shall remain valid for a period of 28 days beyond validity period of the bid. Bid security shall be submitted in the same currency as that in which the bid is priced/quoted.	Bid Security: Can the 5% threshold be reduced because SPPRA allows a 1% to 5% range for Bid security. Can the Bid security be issued in local currency and converted into PKR at a pre-defined exchange rate.	No – this remains un-changed.
48	2.50-13	Bidding Data- Valid Registration Certificate Valid Registration Certificate of the following Authorities must be attached with the proposal: a. Sindh Revenue Board b. Federal Board of Revenue (NTN Number)	In the case the contractor is foreign company, then how will it obtain a Registration Certificate from the following Authorities: a. Sindh Revenue Board b. Federal Board of Revenue (NTN Number). Is there an exemption or fast track method for the foreign company bidding for the contract?	We understand this limitation. Foreign firms shall be given suitable time to get them registered with Pakistani Tax Authorities. But they have give an undertaking that they would do so in due course of time.
49	2.50-14	Bidding Data The Contractor/Bidder should quote the cost for each item of works under this contract and total bid price in US Dollars and interim payment/running bill payments shall be made in Pak Rupees (conversion/exchange rate declared by the State	Exchange rates published by SBP are not available on SBP's website. For Market participants the relevant exchange rate is the Open Market exchange rate as that is accessible.	Unfortunately we shall ONLY accept Exchange rates announced by SBP and no other entity.

		Bank of Pakistan shall be applicable of the date of submission of interim bill/monthly running bill for payment).		
50	2.5	Performance Security Successful Contractor/Bidder is required to submit performance security at 1% (one percent) of the contract amount in form of pay order or bank guarantee in favor of Sindh Solid Waste Management Board, in the currency in which the bid is priced/quoted.	How is contract amount defined?	Contract amount for calculation of Bid Security or Performance Security is the total Bid price inclusive of all Front-end services as per RFP document calculated for ONE YEAR.
Section 5		Terms of references & Technical Specification		
51	5.5 III/IV	Basis of current date prices Following specified elements is subjected to price adjustment a) Fuel (Diesel) for vehicles collecting/Transporting MSW only b) Labour (unskilled). Standard Procedure and Formula for Price Adjustment Calculations. $P_n = A + (b * L_n) / L_o + (c * M_n) / M_o + (d * E_n) / E_o$ +.....	Are there any other elements subject to escalation based on international experience?	There could be other factors too but only the factors mentioned here shall be subjected to price adjustment.
52	5.5 IV. B.c	Standard Procedure and Formula for Price Adjustment Calculations. Adjustment The monthly bill statement (monthly running bill) as submitted by the contractor, will be, I. Subjected to verification by procuring agency or its authorized representatives or a joint committee constituted for the purpose comprising of representatives of procuring agency, DMC (Malir) and the contractor.	Will the authorized representatives be a third party who certifies work completion? What will be the composition of the joint committee?	The joint committee shall comprise representative of SSWMB, DMC or UC concerned and the contractor. However, if mutually agreed, we could consider hiring a Third Party Consultant for certification of work completion or deficiency.
53		Rating System and Payment Criteria for sweeping work (Manual and Mechanical) 1A) A clean street no litter 1b) A clean street no dust and particles 2a) A clean street, except for a few one piece of litter	Is it possible to achieve the listed benchmarks and are they in accordance with international practices?	All stake holders i.e. SSWMB, DMC or UC concerned and the contractor or even a member of civil society could discuss and re-define this criteria based on the ground realities. BUT THERE SHALL BE

		<p>b) A clean street, except for a few dust particles micron>40</p>	<p>What happens if after cleaning a street, further litter or dust particles come in from other sources etc?.</p> <p>2. How will "Material adverse impediment" events (i.e. where party independent of the contract prevents the bidder from effectively discharging his duty in respect of sweeping work) impact the payment criteria?</p> <p>3. In the case the contractor successfully cleans the street with no liter and dust articles fund, however, subsequently if a pedestrian litters the street than will the contractor receive 100% payment of cost of work done.</p> <p>4. What happens in the event of a dust storm?</p> <p>5. How does the SWM address the problem of scavengers and its impact on the rating system and payment criteria?</p>	<p>NO DEVIATION FROM THE MINIMUM STANDARDS AND THE TARGET TO KEEP THE CITY CLEAN.</p> <p>Dust storm or any unforeseen event / force de majeure including natural calamity is beyond human control. But all stakeholders shall try to face the situation and manage problems as satisfactory as possible.</p> <p>Scavengers are a reality and SSWMB is preparing plans to deal with the issue.</p>
54	5.13	<p>Submission of Monthly Bill</p> <p>A) The contractor shall submit the bill for the works and services performed by 7th day of every month. Monthly bill shall be supported by zone wise MSW weight slips along with detail of lifting of MSW along with date, time and location. An inventory of roads on which sweeping work is done with length and reference date, time and location shall be provided by the contractor in support of their bill. Contractor may use GIS System and other latest technology to provide information in support of his monthly bill submission.</p> <p>B. Minimum amount of monthly bill (interim / running payment certificate): The amount of interim running payment shall be equal to the amount of certified monthly works</p>	<p>1) In the event of the procuring agency failing to perform its material obligations under this contract in timely manner (e.g. inability to pay monthly bills of the contractor on a timely basis) than how will the contractor be compensated. Will there be a penalty on the SWM due to late payments. Conditions of Contract and Price Sheet</p> <p>2) How will SWM assure the timely payment of the bill payments? Do they have requisite funding available to make such payments? In other Sindh government projects amount equal to say 3-4 months of project payments are deposited in an</p>	<p>This is a provincial government initiative and shall ensure timely payment to the contractor. In case of default both parties are at liberty to initiate arbitration and make use of other avenues available under the law.</p>

		executed. Every effort shall be made to ensure that the monthly bill is paid within 15 days of its submission provided there is no dispute over the claim / bill between both parties.	escrow account upfront to provide security to the contractor that such payments will be made on timely basis.	
Section 7		Conditions of Contract & Price Sheet		
55	7.8	Intermediate payment / Running Bill The contractor shall submit running bill in the first week of every month for the work and services performed by him. The monthly performance shall be checked and determined by the client subject to verification through client (and DMC-Malir) representatives and on the basis of such verified determinations by the client payment shall be made within 15 days after submission of monthly performance bill/running bill by the contractor.	Who will be the representatives to verify the monthly performance? As per best practice independent third parties certify the performance?	The representative of SSWMB, DMC or UC concerned and the contractor shall check daily, weekly and monthly performance. However, if mutually agreed, we could consider hiring a Third Party Consultant for certification of work completion or deficiency.
56	7.10/7.11	Indemnification by Bidder/Contractor & Contractor Liability for Indemnification 7.10-Any cost or expenses incurred by the contractor pursuant to its indemnity obligation under this clause shall be the sole responsibility of the contractor. 7.11-The contractor shall indemnify such losses and damages in accordance with pertinent legislation.	What is the maximum liability/ cap in USD \$ on the Contractor to indemnify losses and damages. If losses and damages are caused as result of political force majeure and material adverse impediment then whom will the burden to indemnify losses fall on. Please mention to provide to specific pertinent legislation.	No limit. The events of force majeure are something different and shall be dealt according to procedure prescribed in the RFP and also explained above.
57	7.19	Termination upon notice by procuring agency Procuring agency may terminate the contract upon 30 (thirty) days prior written notice to contractor in the event.	In the event of force majeure and material adverse impediment which force the SWM to discontinue the contract then SWM should make termination payments to the contractor which includes total amount invested + lost profits. This is standard practice in all Federal and Provincial contracts public private partnership contracts.	This is not a Public Private Partnership Project hence its provisions shall not be applicable.

Name of Firm: Qiao Yin Environmental Tech. Co. Ltd

58			Where should I pay bid security? Would you please provide a bank account?	Bid Security is to be paid in the shape of Pay Order or Demand Draft or Bank Guarantee drawn in favour of Sindh Solid Waste Management Board. You can approach any Scheduled Bank in Pakistan to get Pay Order or Demand Draft or Bank Guarantee prepared.
59			How many copies of bidding documents should I prepare?	<ul style="list-style-type: none"> i. 2 Copies of Technical Proposal, Copy One to be marked as ORIGINAL & other copy be marked as COPY. ii. 2 Copies of Financial Proposal; Copy One to be marked as ORIGINAL & other copy be marked as COPY.
61			One of your requirements states that financial information should not be included, but in the Evaluation Criteria, it mentions financial information. Please specify.	Please refer to clarification and guidelines / notes given at the end this document.
62			It mentions in Page 36 (item 15) that "The Contractor/Bidder should quote the cost for each item of works inclusive of all National, Provincial, Local taxes, duties, expenses, contingencies and incidental charges. However base price must be mentioned clearly. Evaluation of Bids shall be carried out on the basis of BASE PRICE exclusive of local taxation." So should I quote two kinds of price (tax including and tax excluding)? What is the total tax amount and how many percent for each tax item?	Please use simplified Table at Sub-section 7.23 of Section VII 'Condition of Contract and Price Sheet.
63			Question of applying process: The bidder company should provide	All documents required to be submitted by the bidders are mentioned in the RFP / Bidding Document. All bidders are advised to

			what kind of qualifications and documents?	go through the RFP / Bidding Document so that all requirements are fulfilled.
64			What is the limited price for each tons of garbage; what is the ceiling price for each tons of garbage?	This is open rate ITEM BASED contract. Once again clarified that the basis of OFFERED BID RATE is NOT exclusively the tonnage but ALSO other items mentioned in the BOQ including tons of garbage to be transported to GTS. The comparison of RATES OFFERED BY BIDDERS shall be TOTAL BASE PRICE OF ALL ITEMS FOR ONE YEAR AND NOT INDIVIDUAL ITEM i.e. a bidder may be lowest in one item but if his overall price is not lowest; in that case he will not be awarded one item. In other words this is TURN KEY SCHEME FROM POINT OF GENERATION OF GARBAGE TILL ITS TRNSPORTATION UPTO GTS.
65			The detail of tax information: for Chinese company, what exactly is the tax policy in this field? Can you please explain the proportion of each criteria of tax? What is the total tax? What is the income tax rate? What is the sales tax rate? Is there any civic/provincial/national tax? What is the service tax? What is the import duty and tax? Other taxes?	Rates of Income Tax and Sales Taxes are variable from time to time. The rates are also dependent on whether the firm is a company or not a company, a resident or non-resident. In view of this all firms are once again advised to consult their Tax Consultant before submission of bids. Same is the case of Customs Duty, which varies for different types of machinery and also country of origin.
66			How many bidding documents should the bidders submit to SSWMB? How many original versions, and how many duplicates?	Already responded. i. One original and one copy of Technical Proposal ii. One original and one copy of Financial Proposal
67			Security Deposit Payment method after bidding: a) Can SSWMB accept the payment method of bank guarantee? b) What are the local banks that SSWMB accepts?	Bid Security shall be accepted in the shape of Pay Order, Bank Draft or Bank Guarantee drawn from any SCHEDULED BANK OF PAKISTAN i.e. approved by State Bank of Pakistan to operate as commercial bank.

			<p>c) Is it necessary for Chinese company to use local Chinese bank (e.g. ICBC) for the Security Deposit Payment?</p> <p>d) Can SSWMB accept the bank guarantee from the international department of Chinese banks?</p> <p>e) What form of Bank Guarantee does SSWMB accept? E-version or hard copy?</p>	<p>It is not compulsory that the Chinese Company use ICBC for Security Deposit Payment.</p> <p>Bank Guarantee has to be in the shape of Hard Copy and not e-version.</p>
68			<p>Security Deposit Payment Details:</p> <p>a) What is the official bank account of SSWMB for paying security deposit payment?</p> <p>b) What is the amount in total?</p>	<p>Bid Security shall be accepted in the shape of Pay Order, Bank Draft or Bank Guarantee drawn from any SCHEDULED BANK OF PAKISTAN i.e. approved by State Bank of Pakistan to operate as commercial bank. But it has to be in favour of Sindh Solid Waste Management Board and not to be directly deposited in bank account of Sindh Solid Waste Management Board.</p>
69			<p>In the tender, it is not clear that what is the cost for different employees. It is very uncertain to calculate the cost before we collect the true salary/welfare for the employees.</p>	<p>We have already responded this in response to similar query by another firm. Please go through replies to questions raised by others so as to have a clear picture.</p>
70			<p>In the tender, it mentioned that in the technical bidding document, it should not include any financial information; however, the marking criterion of technical bidding document mentioned that it should include the net asset of the company, which is financial information. Should we include this information or not in the technical bidding document?</p>	<p>Already responded.</p>
71			<p>Construction waste remain: a. Whether the construction waste remain is within the scope of weighing; b. Whether the waste on</p>	<p>Construction Waste must not be included with municipal waste.</p>

			the way (means the construction waste put on the sidewalk and on the edge of sidewalk) is also included in the tender and charge for payment;	
72			The waste, which is collected each day, should be transfer to GTS. The question is: whether the GTS has enough space to stack wastes? If not, how to solve this?	Yes. SSWMB shall provided space at GTS (formal or informal site).
73			If the daily waste collected amount cannot reach the estimated amount in the tender, will SSWMB give subsidies?	No.
			For the trash bag-distributing job, will the district government assist in handling the distribution?	The successful bidder may utilize the services of staff of Sanitation Department of DMC, whose services shall be placed on derailment basis to the successful firm, for distribution of bags.

**ADDITIONAL CLARIFICATION / NOTES / GUIDELINES / INSTRUCTIONS FOR THE PROSPECTIVE BIDDERS
SSWMB-NIT- 4 (4.1 & 4.2)**

IN THE LIGHT OF QUESTIONS RAISED BY THE BIDDERS IN PRE-BID MEETING AND AFTERWARDS.

NOTE: ALL BIDDERS ARE REQUESTED TO READ THESE INSTUCTIONS CAREFULLY BEFORE SUBMISSION OF THEIR BIDS.

1. Section-VII of RFP (Condition of Contract and Price Sheet) is basically Financial Proposal. All bidders are requested not to submit it in the Technical Envelope.
2. It is advised that Section-VII of RFP (Condition of Contract and Price Sheet), which is Financial Proposal Section, should be detached from main RFP, filled and sealed in a separate envelope mark as “**FINACIAL PROPOSAL**”. Alternatively make a copy of Section-VII of RFP (Condition of Contract and Price Sheet) and fill your quoted rates on it, seal it in a separate envelope mark as “**FINACIAL PROPOSAL**”. In this case Section VII of RFP must be kept blank in the Technical Proposal.
3. For the sake of clarity the table under Sub-section 7.23 of Section VII (Condition of Contract and Price Sheet) has been re-drafted and made simple. All bidders are advised to use this table given at the end of this document for the **Financial Bid**.
4. Annexure -24 which is basically an **At a Glance Information Sheet** is attached and all bidders are requested to fill it as face sheet (cover page) of the “**FINANCIAL PROPOSAL**”.

5. BIDDERS MUST SUBMIT BID SECURITY AS 5% OF THE QUOTED BID RATES CALCULATED INCLUSIVE OF ALL TAXES FOR ONE YEAR OF THE CONTRACT (AND NOT SEVEN YEARS).

7.23 Price List and B.O.Q.

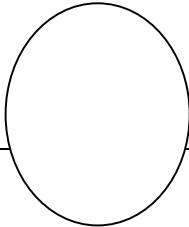
Item No	Description of Item	Unit	Quantity	Offer Unit Price (US \$) In Figure & in Words			Total Price (in US \$) In Figure & in Words
				Base Rate	Income Tax	Sales Tax	
1.	Providing for and collection of MSW waste, sweeping waste including cost of door-to-door collection, management, operational, monitoring cost and cost of machineries, labours, sweepers, coolies, drivers, transportation, etc, cost of all taxes	Tons	752265 Per Year				

	and other incidental cost as per the contract document.							
2.	Providing for and manual sweepings of roads and streets including management operational, monitoring cost, labour, drivers, coolies cost and cost of tools and other incidental cost and cost of all taxes as per contract document.	Kilo Meter	328420 Kilo Meter Per Year					
3.	Providing for and manual sweeping of footpath, Greenbelts, medians, Roundabouts, open spaces including management operational, monitoring cost, labour, drivers, coolies cost and cost of tools and other incidental cost and cost of all taxes as per contract document.	Sq Kilo Meter	10.14 Square Kilo Meter Per Year					
4.	Providing for and mechanical sweeping of roads including management operational, monitoring cost, labour, drivers, coolies cost and cost of tools and other incidental cost and cost of all taxes as per contract document.	Per Kilo Meter	67338 KM Per Year					
5.	Providing for and mechanical washing of main roads including management operational, monitoring cost, labour, drivers, coolies cost and	Per Kilo Meter	600 KM Per Year					

	cost of tools and other incidental cost and cost of all taxes as per contract document.							
6.	Providing and supplying at site of works litterbins, metal buckets, metal container (tipping type) compatible with Solid Waste Machinery including painting of bucket, bin and container in desired color including cost lettering as directed, cost of transportation, manufacturing etc. complete							
	a) Plastic Litterbin as per required standard having bin cubage of 0.24 to 0.3 Meter Cube	Each	4300 Nos					
	b) Standard Metal Bucket of bin cubage 1. 0.8 to 1.4 Meter Cube 2. 1.4 to 2 Meter Cube 3. 3.4 to 4 Meter Cube	Each Each Each	500 Nos 1000 Nos 1500 Nos					
	c) Metal Container of container cubage 1. 6.6 Meter Cube 2. 10 Meter Cube 3. 12 Meter Cube 4. 16 Meter Cube	Each Each Each Each	200 Nos 300 Nos 100 Nos 100 Nos					
7.	Providing for and collection and transportation of offals and other sacrificial animal waste (on eve of Eid ul Azha) from door steps, roads,	Ton	2341 Ton Per Year					

	streets, lanes open ground i.e. from the whole area under contract including cost of collection, transportation and disposal to landfill site (Jam Chakro Landfill site) including cost of management, monitoring, labours, machinery, incidental cost and cost of all taxes etc. complete						
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- I. Per Year cost of work and services for item listed in price list / B.O.Q. in Figures _____
- II. Per Year cost of work and services for item listed in price list / B.O.Q. in words _____
- III. Discount on account of labours /workforce obtained from DMC. Total Amount Per Year _____
- IV. Net Cost of Works and services for item listed in Price List/B.O.Q in Figures _____
- V. Net Cost of Works and services for item listed in Price List/B.O.Q in Words _____



Seal & Signature

Name of Contractor/Bidder _____

Address: _____

Landline & Cell # : _____

Fax # : _____ e-mail address : _____

FRONT END COLLECTION & DISPOSAL OF MUNICIPAL SOLID WASTE FOR DMC- WEST KARACHI, SINDH, PAKISTAN	
TENDER DOCUMENT SSWMB-NIT-4.1/2016-17	
Date of Opening:	20.02.2017
Place of Opening:	Committee Room, Sindh Solid Waste Management Board, Bungalow No.13, AL-Hamra Housing Society, Shaheed-e-Millat Road - Karachi
Date of issue:	29.12.2016 to 20.02.2017
Name and Address of Contractor:	
Contractor's	

	Representative:		
	Name and Signature of Tender Issuing Officer:		
	<p>Total Bid Price for one year:</p> <p>Amount in Figures (PKR): -----</p> <p>Amount in Words: -----</p> <p>-----</p>		
	<p>Bid Security (5% of offered Bid) Rs: -----</p>		
	<p>Performance Security: (1% of Bid Amount) Rs. _____</p>		

	FRONT END COLLECTION & DISPOSAL OF MUNICIPAL SOLID WASTE FOR DMC- MALIR KARACHI, SINDH, PAKISTAN	
	TENDER DOCUMENT SSWMB-NIT-4.2/2016-17	
	Date of Opening:	20.02.2017
	Place of Opening:	Committee Room, Sindh Solid Waste Management Board, Bungalow No.13, AL-Hamra Housing Society, Shaheed-e-Millat Road - Karachi
	Date of issue:	29.12.2016 to 20.02.2017
	Name and Address of Contractor:	
	Contractor's Representative:	

	Name and Signature of Tender Issuing Officer:		
<p>Total Bid Price for one year:</p> <p>Amount in Figures (PKR): -----</p> <p>Amount in Words: -----</p> <p>-----</p>			
<p>Bid Security (5% of offered Bid) Rs: -----</p>			
<p>Performance Security: (1% of Bid Amount) Rs. _____</p>			